




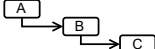


# Eric Jager's EA Wheel Cheat Sheet

## FLATTENED WHEEL WITH ARCHITECTURE DELIVERABLES

DOCUMENT																																			
INFORMATION					STAKEHOLDERS																														
ORGANISATION	PROCESSES	CONCEPTS	APPLICATIONS	TECHNOLOGY	CLASSIFICATION	MAPPING	COMMUNICATION																												
ORG MAP (2) 	BIZ FUNCTIONS CATALOGUE (1) <ul style="list-style-type: none"><li>SALES</li><li>FINANCE</li><li>ENGINEERING</li></ul>	INFO CONCEPTS MAP (3,4) <ul style="list-style-type: none"><li>SUBSCRIBER</li><li>PROVISIONING</li><li>RATING</li></ul>	APPS PORTFOLIO CATALOGUE (4,5,6) <ul style="list-style-type: none"><li>SAP</li><li>SALESFORCE</li><li>QUICKBOOKS</li></ul>	TECH PORTFOLIO CATALOGUE (6) <ul style="list-style-type: none"><li>AMAZON OUTPOSTS</li><li>WINDOWS SERVER</li><li>CISCO Voip</li></ul>	STAKEHOLDER ANALYSIS MODEL <table border="1"><thead><tr><th>GROUP</th><th>CTO</th></tr></thead><tbody><tr><td>NAME</td><td>DAVID</td></tr><tr><td>DISRUPTION ABILITY</td><td>H</td></tr><tr><td>CUR UNDERSTANDING</td><td>L</td></tr><tr><td>REQ UNDERSTANDING</td><td>M</td></tr><tr><td>CUR COMMITMENT</td><td>L</td></tr><tr><td>REQ COMMITMENT</td><td>H</td></tr><tr><td>REQ SUPPORT</td><td>H</td></tr></tbody></table>	GROUP	CTO	NAME	DAVID	DISRUPTION ABILITY	H	CUR UNDERSTANDING	L	REQ UNDERSTANDING	M	CUR COMMITMENT	L	REQ COMMITMENT	H	REQ SUPPORT	H	STAKEHOLDER MAP <ul style="list-style-type: none"><li>DAVID, KEY PLAYER</li><li>JO, KEEP INFORMED</li><li>ANNA, KEEP SATISFIED</li></ul> <table border="1"><thead><tr><th>POWER</th><th>KEY PLAYERS</th></tr></thead><tbody><tr><td>KEEP SATISFIED</td><td>KEY PLAYERS</td></tr><tr><td>MINIMAL EFFORT</td><td>KEEP INFORMED</td></tr><tr><td>L</td><td>H</td></tr><tr><td colspan="2">INTEREST</td></tr></tbody></table>	POWER	KEY PLAYERS	KEEP SATISFIED	KEY PLAYERS	MINIMAL EFFORT	KEEP INFORMED	L	H	INTEREST		COMMS PLAN <ul style="list-style-type: none"><li> PMO STATUS UPDATE DAILY</li><li> COO ROADMAP REVIEW WEEKLY</li><li> CEO PROGRESS REPORT MONTHLY</li></ul>		
GROUP	CTO																																		
NAME	DAVID																																		
DISRUPTION ABILITY	H																																		
CUR UNDERSTANDING	L																																		
REQ UNDERSTANDING	M																																		
CUR COMMITMENT	L																																		
REQ COMMITMENT	H																																		
REQ SUPPORT	H																																		
POWER	KEY PLAYERS																																		
KEEP SATISFIED	KEY PLAYERS																																		
MINIMAL EFFORT	KEEP INFORMED																																		
L	H																																		
INTEREST																																			
BIZ ROLES MAP 	BIZ PRO MAP (1,2,3,5) <table border="1"><thead><tr><th>SALES</th><th>FINANCE</th></tr></thead><tbody><tr><td>P.1</td><td>P.A</td></tr><tr><td>P.2</td><td>P.B</td></tr></tbody></table>	SALES	FINANCE	P.1	P.A	P.2	P.B																												
SALES	FINANCE																																		
P.1	P.A																																		
P.2	P.B																																		
DEFINE																																			
MATURITY		FRAMEWORK			STRATEGY																														
MODEL	LEVEL	PRINCIPLES	REQUIREMENTS	STANDARDS	DRIVERS	GOALS	OBJECTIVES	INITIATIVES																											
MATURITY MODEL <table border="1"><thead><tr><th>1</th><th>2</th><th>3</th><th>4</th><th>5</th></tr><tr><th>AD-HOC</th><th>REPEAT-ABLE</th><th>DEFINED</th><th>MANAGED</th><th>OPTIMAL</th></tr></thead><tbody><tr><td></td><td></td><td></td><td></td><td></td></tr></tbody></table>		1	2	3	4	5	AD-HOC	REPEAT-ABLE	DEFINED	MANAGED	OPTIMAL						PRINCIPLES CATALOGUE <ul style="list-style-type: none"><li>COMPLY WITH LAWS AND REGULATIONS</li><li>UNAMBIGUOUS WAYS OF WORKING</li><li>STORE INFORMATION ONCE AND USE IT MORE OFTEN</li><li>STANDARD PRODUCTS AND SERVICES</li></ul>			DRIVERS (11) <ul style="list-style-type: none"><li>COST REDUCTION</li><li>TTM</li><li>HIGHER QUALITY</li></ul>	GOALS (7,8) <ul style="list-style-type: none"><li>MOVE TO AN OPEX-ORIENTATED MODEL</li><li>RESPOND FASTER TO CUSTOMER DEMAND</li></ul>	OBJECTIVES (8,9,12) <ul style="list-style-type: none"><li>DISBAND DATA CENTRE BY 2028</li><li>CHANGE RELEASE CYCLE FROM MONTHLY TO WEEKLY</li></ul>	INITIATIVES (9,10) <ul style="list-style-type: none"><li>AWS CLOUD MIGRATION</li><li>DEVSECOPS TRANSFORMATION</li></ul>												
1	2	3	4	5																															
AD-HOC	REPEAT-ABLE	DEFINED	MANAGED	OPTIMAL																															
EXECUTE																																			
STRATEGY						ROADMAP																													
OBJECTIVES			INITIATIVES			ACTIVITIES																													
STRATEGY TO EXECUTION MAPPING (7,10,11,12) <table border="1"><thead><tr><th>DRIVERS</th><th>GOALS</th><th>OBJECTIVES</th><th>INITIATIVES</th></tr></thead><tbody><tr><td>COST REDUCTION</td><td>MOVE TO OPEX MODEL</td><td>DISBAND DATA CENTRE BY 2028</td><td><ul style="list-style-type: none"><li>AWS CLOUD MIGRATION</li><li>SAAS CRM RFP</li><li>HQ MOVE TO LEEDS</li><li>DEVSECOPS TRANSFORMATION</li></ul></td></tr><tr><td>TTM</td><td>FASTER CUSTOMER RESPONSE</td><td>MOVE TO WEEKLY RELEASE CYCLE</td><td></td></tr></tbody></table>						DRIVERS	GOALS	OBJECTIVES	INITIATIVES	COST REDUCTION	MOVE TO OPEX MODEL	DISBAND DATA CENTRE BY 2028	<ul style="list-style-type: none"><li>AWS CLOUD MIGRATION</li><li>SAAS CRM RFP</li><li>HQ MOVE TO LEEDS</li><li>DEVSECOPS TRANSFORMATION</li></ul>	TTM	FASTER CUSTOMER RESPONSE	MOVE TO WEEKLY RELEASE CYCLE		WORK PACKAGE PORTFOLIO MAP <table border="1"><thead><tr><th>NAME</th><th>OBJECTIVES</th><th>GOALS</th></tr></thead><tbody><tr><td>ORACLE</td><td>DISBAND DC</td><td>AWS M</td></tr><tr><td>TO PSQL</td><td></td><td></td></tr></tbody></table>		NAME	OBJECTIVES	GOALS	ORACLE	DISBAND DC	AWS M	TO PSQL			ARCHITECTURE ROADMAP 						
DRIVERS	GOALS	OBJECTIVES	INITIATIVES																																
COST REDUCTION	MOVE TO OPEX MODEL	DISBAND DATA CENTRE BY 2028	<ul style="list-style-type: none"><li>AWS CLOUD MIGRATION</li><li>SAAS CRM RFP</li><li>HQ MOVE TO LEEDS</li><li>DEVSECOPS TRANSFORMATION</li></ul>																																
TTM	FASTER CUSTOMER RESPONSE	MOVE TO WEEKLY RELEASE CYCLE																																	
NAME	OBJECTIVES	GOALS																																	
ORACLE	DISBAND DC	AWS M																																	
TO PSQL																																			
CONTROL																																			
MEASURE PROGRESS																																			
OBJECTIVES																																			
PROGRESS REPORTS																																			

## COMPOSITE ARCHITECTURE DELIVERABLES (MAPPINGS)

	APPLICATION	BIZ FUNCTION	BIZ PROCESS	DRIVERS	GOAL	INFO CONCEPT	INITIATIVE	OBJECTIVE	ORGANISATION	STRATEGY	TECHNOLOGY
APPLICATION			5			4					6
BIZ FUNCTION			1								
BIZ PROCESS	5	1				3			2		
DRIVERS										11	
GOAL								8		7	
INFO CONCEPT	4		3								
INITIATIVE								9		10	
OBJECTIVE					8		9			12	
ORGANISATION			2								
STRATEGY				11	7		10	12			
TECHNOLOGY	6										

Original by Eric Jager <https://eawheel.com/> | Adapted by Ernesto Garbarino <https://garba.org>